



Application of tax treaties to non-residents (business profits and services)

Adolfo Martín Jiménez Professor of Tax Law University of Cádiz (Spain)



### SumM





# Introduction: treat desi"n and administration

- "country s)ould ) ave treaties lin9ed and :co! patile; wit) le islation < ad! inistrative capaleilities:</li>
  - ' Co ! p\u00e9exity of treaty in \u00e4ine wit) co ! p\u00e9exity of \u00e9e is\u00e4ation and sop)istication of ad ! inistration
- 0xa!pses:
  - ' P0 is co! p(ex for so! e countries# for t) e! # wit) ) o(din s are easier to app(y
  - ' +efinition of source in do! estic aw ali ned wit) source in treaties





### Application of tax treaties to ) \* %+usiness profits and ser\$ices': procedures %('

- (GT syste! usua\( \) needed to co\( \)ect infor! ation and provide funds
  - ' Ospeciassy in countries wit) strict saws on confidentiasity
- (GT syste! applies wit) selflassess! ent
- Two options in a treaty context
  - 'Sa!e (GT syste! for do! estic < internationa inco! e
    - (GT and refund
  - ' +ifferent syste! s





Application of tax treaties to ) \* %+usiness profits and ser\$ices': procedures direct application %-'

• +isadvanta es:





Application of tax treaties to ) \* %+usiness profits and ser\$ices': procedures \$erification treat entitlement %/'

- "dvanta es:
  - ' 4 ore contro( ex ante on w) et) er taxpayer ) as access to a treaty
- +isadvanta es:
  - "d!inistrative &urden for taxpayers and tax aut)orities: o&stacle to co!! ercial transactions
  - ' Potentias viosation of treaty if :do! estic procedure; excsudes taxpayer fro! treaty
    - Issues of for ! # dead\( \)ines etc\*
  - ' . &stacle for co!! ercial transactions



http://catedras.uca.es/eu-tax-law-jean-monnet



Application of tax treaties to ) \* %+usiness profits and ser\$ices': +alance of factors

- Le as certainty
- P0s < non%P0s</li>
- +ifferent t)res)olds for &usiness profits < services</li>
- 5is9 of avoidance
- urdens on taxpayers# wit))o\u00eddin a ents# tax
   ad!inistration





### **0+**tainin" information to appl the treat:





## Application of treat to non-residents +usiness profits and ser\$ices

- ( ) at treaty provision for &usiness profitsH:-usiness profits; usua\( y\) not defined in treaties:
  - Civil law countries# covers all < ! ost profits of so! eone carryin on entrepreneurial activities
  - ' Co!! on \aw# not passive
- +ifferent articles can apply++





## Application of treat to non-residents: 12 threshold %('

- 3eed to desi n definitions < t) res) olds t) at are easier to control:</li>
  - reEuire! ent of ;connected pro,ects;# c\( \frac{a}{a}\) at reduce t) e t) res) o\( \frac{d}{d}\)
     "ction 2 OPS (\( \frac{b}{i}\)! ited effect)
- If t) res) o\( d ! et# pro\( \ e ! \) is attri\( \ u \) tion of profits:
- ' Oven if t) ere is a P0 or fixed &ase# w) at are t) e profits to &e attri&utedH
- Offect of art\* 67 and new provision on services U3 4C:
- ' 0asier to ad!inister
- ' P0 way out to net taxation
- ut pro&se ! s:
  - :s)ift of &urden of t) e tax;: need to identify sectors w) ere t) at ) appens and w) et) er exe! ptions ranted
  - Cross taxation: wit))oid and return to deduct directly connected expenses









### Application of treat to non-residents: **12** form of taxation %-'

- +raftin of art\* 2 is also relevant:
  - ' " . " v\* traditiona() approac) # &ut do ! estic (aw ! ust reco nize " . " < traditiona() approac)
    - "rt\* 2\*A\* U3 4C: no deduction of roya\( ties\) services\( interest\) (except &an9s) paid to:) ead office; no attri&ution of inco! e for t) e sa! e reason to P0= sort of infor! a\( \) attri&ution ru\( \) e on free capita\( \) para\* 6? Co!! \* art\* 2 U3 4C
  - ' Force of attraction of U3 4C art\* 2 (sa\( \)es of oods and ! erc) andise of sa! e or si! \( \)\( \)art\* 9ind to t) at so\( \)d \( \)y P0\( \) ot) er \( \)\( \)usiness activities sa! e or si! \( \)\( \)\( \)art\* 9ind as t) ose carried on \( \)\( \)y t) e P0)
    - Captures only profits in source country
    - "pportion!ent .6 -10.8 Tdx[(r)-0.333.16291(o)4.3(s)-6.66667(a)-4(!)-6.9987(e)





### Administration of tax treaties to non-residents: enforcement of tax claims

- Traditiona
  y enforce! ent of tax c
  i! s
  in9ed wit) assets in t)e
  country or appoint! ent of representatives:
  - ' Oasier wit) P0s: fixed p\ace < a ent usua\y ) ave assets in source State
  - ' Function of wit))o\squaredin a ents
- ut art\* 72 . 0C+ < U3 and . 0C+ < Counci\$ of Ourope Convention c) an et) is situation (/ art\* 7> on exc) an e of infor! ation):
  - "ssistance in co\( \)ection of tax c\( \)ai ! s
  - ' 5 eEuires le islation < ad! inistrations prepared for t) at





#### 4ase stud %('

- Situation 6: two projects# two co! panies of t) e sa! e roup
  - ' 3on resident Croup of Co! panies entered into two different contracts re two different &ui\( different \) (:construction wor9;) wit) t) e sa! e c\( different \) entered into two different sites\*
  - ' Contracts are si ned so t) at a part of t) e wor9 wou\id &e perfor! ed &y 35 parent Co (1! ont) s per pro,ect)# and part of t) e wor9 &y 35 su&sidiary of 35 parent Co (1! ont) s per pro,ect)\* T) e su&sidiary is a party to t) e contracts# &ut overa\in \in ia\in iiity assu! ed &y 35 Parent Co\*
  - ' +oes it ! atter w)et)er t)e parent < su&sidiary specialize in t)e parts assi nedH
  - Consider a(so t) e situation of 35 wor9ers < service providers of t) e co! panies
- Situation 7: "not) er version of t) is situation would &e su&co is a resident of source country (fra ! entation exa! ple of "ction 2 0PS/ specific clause)



http://catedras.uca.es/eu-tax-law-jean-monnet



#### 4ase stud %,

- Situation 6:
  - 3on resident Co (\$0w82e sn\s erTTes s Ttt30
    - Sto



