UN-ATAF Workshop on Transfer Pricing Administrative Aspects and Recent Developments Ez I! ini" #! aziland \$-% Decem&er ' ()*

+A, -. R/UND N/TE

Ontrod ction

The United Nations has transitioned from the Millennium Development Goals (MDGs) framework to a transformative, people-centered **!"!** #\$enda for %ustaina&le

transactions(The structure of transactions within an MN1 \$roup is determined &' a com&ination of the market and \$roup-driven forces, which can differ from the open market conditions operatin\$ &etween independent entities(# lar\$e and \$rowin\$ num&er of international transactions are therefore no lon\$er \$overned entirel' &' market forces, &ut are driven &' the common interests of the entities of a \$roup(

Transfer pricin\$ refers to the mechanism &' which cross-&order intra-\$roup commercial and financial conditions (includin\$ the price of \$oods and services) are esta&lished(Transfer pricin\$ in itself is a normal aspect of the operations of an MN1, as it allows the enterprise to determine a price for the internal transactions occurrin\$ &etween different entities of the \$roup, in order to individuate profit- and loss-makin\$ operations and entities of the \$roup(4owever, if the method used to determine the price of such transactions, for whatever reason, does not reflect their true value, profits mi\$ht effective!' &e shifted to low-ta/ or no-ta/ 5urisdictions and losses and deductions to hi\$hta/ 5urisdictions(This unfair!' deprives a countr' of ta/ revenue, reducin\$ the amount of (the UN T: Manual)", which was updated in **!**1; to take into account relevant recent developments, includin\$ the outputs of the G **!**<**71**-D **61**: % : ro5ect(

This hands-on tool addresses the difficulties faced &' developin\$ countries in appl' in\$ the arm&s len\$th principle and some of the 71-D Transfer : ricin\$ Guidelines for Multinational 1nterprises and Ta/ #dministrations, as well as the need for clear and practical \$uidance for those countries on the polic' and administrative aspects of appl' in\$ transfer pricin\$ anal' sis to MN1s transactions(

UN, apacit2 Development Programme on Onternational Ta3, ooperation

,n order to disseminate and operationali+e the UN T: Manual as a practical tool to support developin\$ countries in dealin\$ with transfer pricin\$ issues, the United Nations capacit' development work in the area of international ta/ cooperation focuses on implementin\$ activities aimed at stren\$thenin\$ the capacit' of national ta/ authorities in these countries to appl' the arm&s len\$th principle, which is reflected in &oth the UN and 71-D Model -onventions, drawin\$ on the Manual(This includes the or\$ani+ation of trainin\$ workshop and the provision of technical assistance and support to Mem&er %tates on the &asis of the Manual(This contri&utes also to a &roader o&5ective, which is to stren\$then the capacit' of these countries to develop more effective and efficient ta/ s' stems, which support the desired levels of pu&lic and private investment, and to com&at ta/ evasion(

The set of capacit' development tools used with re\$